NEW CLIENT INFORMATION

COMPANY INFORMATION

|  |  |
| --- | --- |
| MAIN DETAILS | |
| Commercial name |  |
| Commercial address |  |
| City |  |
| State |  |
| Country |  |
| Zip Code |  |
| Fiscal Name |  |
| Fiscal Number |  |
| Main Telephone |  |

|  |  |  |
| --- | --- | --- |
| Mandatory | Wholesale | Tour Operator |
| Customer type |  |  |

|  |  |
| --- | --- |
| Provide us with your annual revenue in USD |  |
| Provide us the % of business in Accommodation |  |
| Provide us the % for direct contract with the hotels if you have |  |
| How Many suppliers do you work with |  |
| Connected to Expedia |  |
| Connected to Booking |  |
| Top 10 destinations for client |  |

|  |  |
| --- | --- |
| MAIN COMMERCIAL CONTACT | |
| Name |  |
| Position |  |
| Email Address |  |
| Telephone Number |  |
| Decision maker? YES - NO Main contact? YES or NO | |
| OPERATIONS | |
| Name |  |
| Position |  |
| Email Address |  |
| Telephone Number |  |
| Main operations email (general one) |  |
| Decision maker? YES - NO Main contact? YES or NO | |
|  | |
| Accounting |  |
| Name |  |
| Position |  |
| Email Address |  |
| Telephone Number |  |
| Decision maker? YES - NO Main contact? YES or NO | |

GENERAL INFORMATION

* List top 5 suppliers and the share of each

|  |  |  |
| --- | --- | --- |
| Number of suppliers | Name | Share |
| Supplier # 1 |  |  |
| Supplier # 2 |  |  |
| Supplier # 3 |  |  |
| Supplier # 4 |  |  |
| Supplier # 5 |  |  |