NEW CLIENT INFORMATION

COMPANY INFORMATION

|  |
| --- |
| MAIN DETAILS |
| Commercial name |   |
| Commercial address |   |
| City |   |
| State |   |
| Country |   |
| Zip Code |   |
| Fiscal Name |   |
| Fiscal Number |  |
| Main Telephone |  |

|  |  |  |
| --- | --- | --- |
| Mandatory  | Wholesale | Tour Operator  |
| Customer type |  |  |

|  |  |
| --- | --- |
| Provide us with your annual revenue in USD  |  |
| Provide us the % of business in Accommodation  |  |
| Provide us the % for direct contract with the hotels if you have  |  |
| How Many suppliers do you work with  |  |
| Connected to Expedia |  |
| Connected to Booking |  |
| Top 10 destinations for client |  |

|  |
| --- |
| MAIN COMMERCIAL CONTACT |
| Name  |   |
| Position  |   |
| Email Address |   |
| Telephone Number |   |
| Decision maker? YES - NO Main contact? YES or NO |
| OPERATIONS |
| Name |   |
| Position |   |
| Email Address |   |
| Telephone Number |   |
| Main operations email (general one) |  |
| Decision maker? YES - NO Main contact? YES or NO |
|  |
| Accounting |   |
| Name |   |
| Position |   |
| Email Address |   |
| Telephone Number |   |
| Decision maker? YES - NO Main contact? YES or NO |

GENERAL INFORMATION

* List top 5 suppliers and the share of each

|  |  |  |
| --- | --- | --- |
| Number of suppliers | Name | Share |
| Supplier # 1 |   |  |
| Supplier # 2 |   |  |
| Supplier # 3 |   |  |
| Supplier # 4 |   |  |
| Supplier # 5 |   |  |